Company

Automotive Training

The Challenge

Project Overview

RockED

Industry

Total Stars

Matthias Stoever

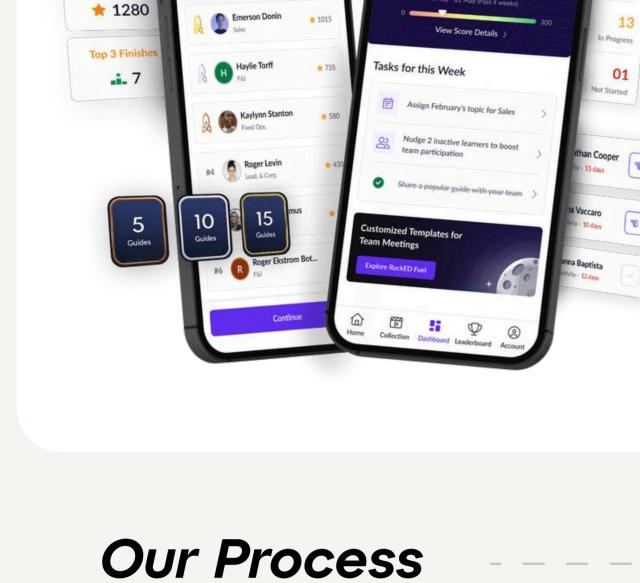
Founder

Development of an investor-ready pitch deck for **Series A** fundraising

Location **United States** Outcome Successfully secured \$14.1 million

in Series A funding

Project Scope



couldn't keep up with today's tech-driven vehicles or engage the modern workforce. The challenge was to articulate RockED's unique value proposition and market potential in a way that spoke to investors, highlighting the platform's ability to address critical

RockED set out to modernize dealership training with a mobile-

first, micro-learning platform, replacing outdated methods that

pain points in dealership training and employee development.

Strategic Alignment



We conducted comprehensive research to understand: → The specific challenges faced by automotive dealerships in training and retaining staff.

→ The unique features and benefits of RockED's platform, including its Al-driven features.

→ The evolution of dealership training needs in the digital age.

→ The competitive landscape of automotive training solutions.

Content Refinement

→ RockED's innovative approach to delivering engaging, bite-sized training content.

→ The potential to improve employee performance, customer satisfaction, and profitability.

groups

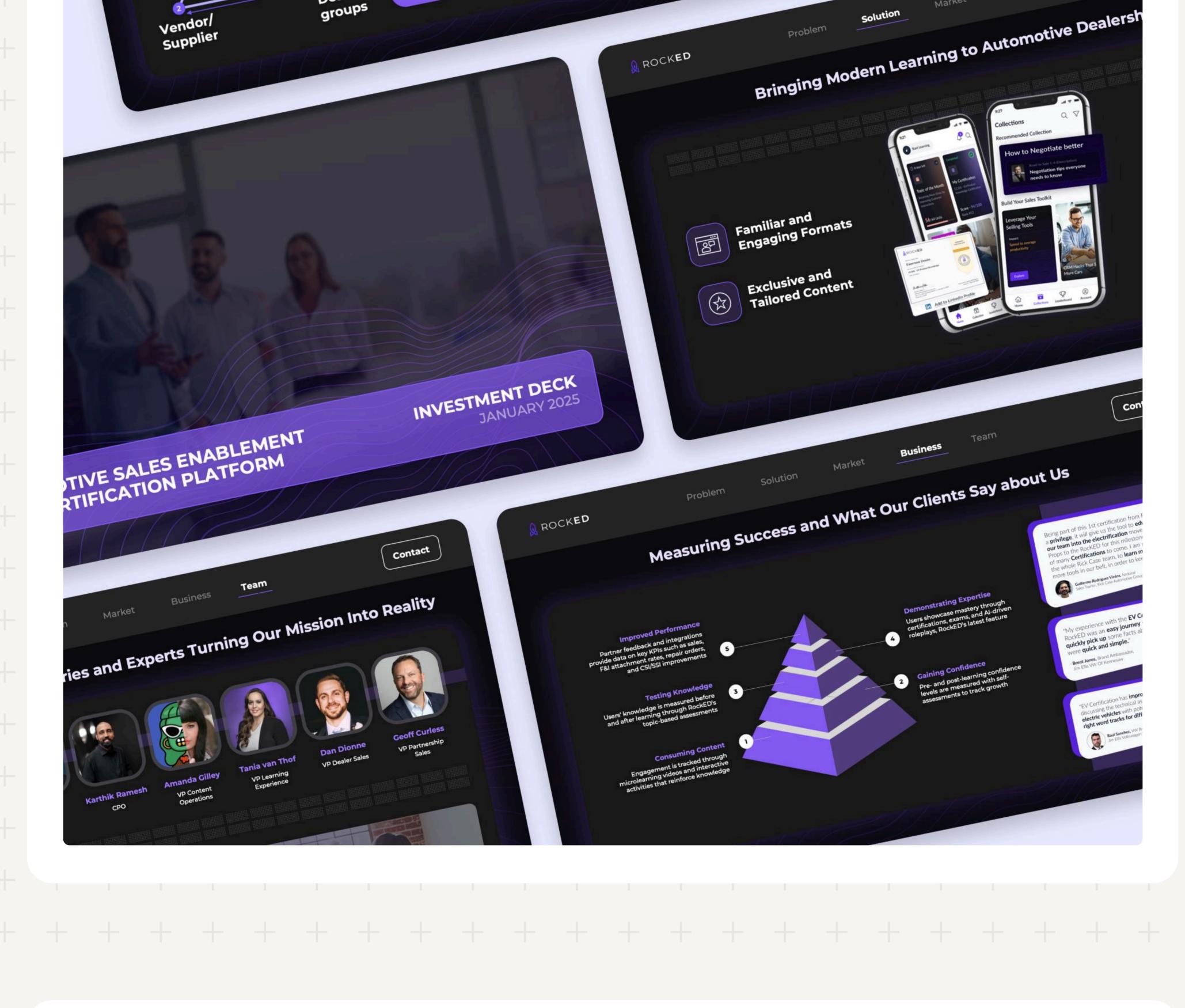
Developed a visually engaging pitch deck that:

Crafted a strong story that highlighted:

→ Included testimonials and case studies to build trust and show real-world application.

→ Simplified complex information through infographics and diagrams.

→ Used a clean, professional design to reflect the credibility and innovation of RockED.



#1 A sharp, investoraligned Problem-

risk and RockED as

The Solution

Solution narrative pain points and with clear unit exactly how RockED that framed outdated revealed the white economics and a would scale product, team, and revenue space for mobile-first funding ask tied to training as a revenue

The final pitch deck effectively communicated RockED's value proposition, combining clear

#3

the modern infrastructure fix.

Results & Impact Weeks

to Pitch-Readiness

messaging with strategic visuals. Key features included:

Market slides that

training tools.

quantified dealership

#2

Clean, confidence-

building financials

tangible growth

milestones.

#4

After working together, RockED successfully raised \$14.1 million in Series A funding 3 Months

to Close Series A Round

RunwayTeam

A phased growth

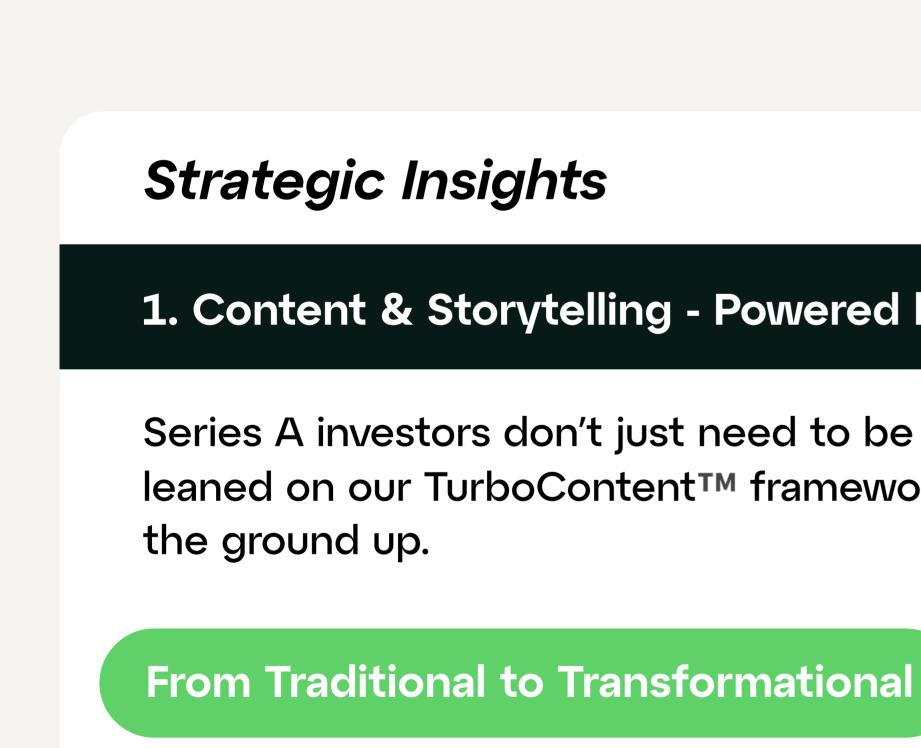
post-Series A.

roadmap that showed

Working with RunwayTeam on our pitch deck was seamless. They quickly

understood our goals and delivered a polished, professional deck that made a real impact. Highly recommend them! - Matthias

Investor Interest Post-Deck Rollout



1. Content & Storytelling - Powered by TurboContent™ Series A investors don't just need to be excited - they need to be convinced. That's why we leaned on our TurboContent™ framework to shape a clear, investor-aligned narrative from

We reframed RockED as more than a digital training platform it became the modern infrastructure for dealership enablement. TurboContent™ helped us distill this complex vision into a clean, 12slide narrative built around clarity, confidence, and investor logic. Anchored by TurboContent™ Structure Every section of the deck - from the Problem to the Why Now -

prioritized real validation over big claims - highlighting existing dealership pilots, user feedback, and team expertise. This helped shift investor focus from "potential" to "progress."

Proof before Promise

A Clear Path to Growth

moment, building momentum slide by slide.

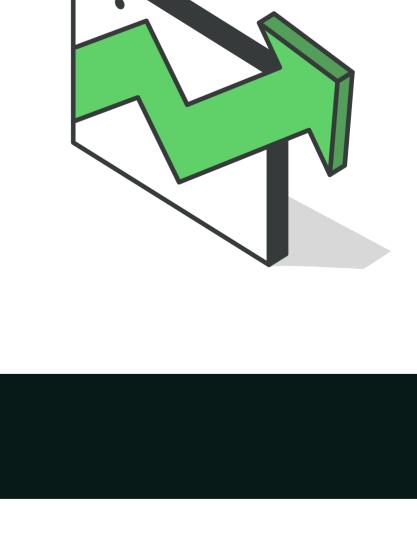
The roadmap and use of funds were framed not as wish lists but as outcome-driven milestones - aligned with what Series A investors expect. TurboContent framework's modular storytelling let us keep the vision ambitious while the execution stayed grounded.

2. Design Psychology - Building Confidence Visually

was shaped using TurboContent™'s tested layout principles.

Using TurboContent framework's evidence-led approach, we

This ensured the right information appeared at the right



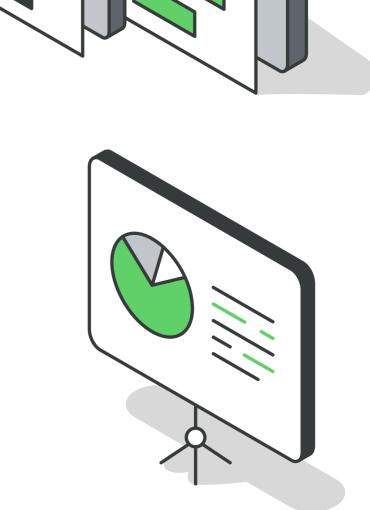
By pairing the strategic storytelling with design psychology principles, we turned RockED's Series A deck into more than just a pitch - it became a high-conviction fundraising asset.

Visual Friction = Mental Friction

Strategy call + pitch audit

Training Tools that Look like the Future

Most competitors in this space still look like enterprise relics. Our design strategy was to give RockED a sleek, mobile-native feel, using whitespace, modern typography, and Ul-inspired visuals that mirrored the product experience.



was made to reduce hesitation and increase clarity.

Design that Reinforces Maturity Clean alignment, consistent spacing, and intentional pacing helped present RockED as a company with operational rigor. We

didn't just show them as a disruptor - we made them feel like one.

We reduced visual complexity so investors could absorb the

message at a glance. Diagrams replaced dense descriptions.

Comparison tables clarified differentiation. Every visual decision



Financials, one-pager, Q&A prep

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> 2 10% off if you join in 48 hours One in 30 days or less

Pitch deck content + design

Contact us

RunwayTeam